

## Group Rate Plans

Group rates are applied at the policy level in either Safeco program. No policy will qualify for more than one group rate. Documentation that proves a particular driver qualifies for a group rate must be collected by the agent and be readily available for random verification.

### California Occupation/Education

#### Highly Skilled Workers Program

A 15 percent reduction in bodily injury, property damage, uninsured/underinsured motorists bodily injury, uninsured property damage, medical payments, comprehensive and collision coverage premiums applies if the primary named insured or his/her spouse is a member of one of the following professions:

Highly Skilled Workers	
Category	Title
<b>Agriculture / Forestry / Fish</b>	Farm / Ranch Owner
<b>Art / Design / Media</b>	Editor
<b>Banking / Finance / Real Estate</b>	Accountant / Auditor Controller Investment Banker Underwriter
<b>Education / Library</b>	College Professor College Teacher K-12 Teacher Librarian / Curator Principal Superintendent
<b>Engineering / Architecture / Science / Mathematics</b>	Actuary Architect Chemist Drafter Engineer Mathematician Research Program Director Scientist Surveyor / Mapmaker

Highly Skilled Workers	
Category	Title
<b>Government / Military</b>	Accountant / Auditor Attorney Chief Executive Mayor / City Manager
<b>Information Technology</b>	Analyst Hardware Engineer Programmer Software Engineer Systems Engineer Technical Writer
<b>Insurance</b>	Accountant / Auditor Actuary Attorney Product Manager Underwriter
<b>Legal / Law Enforcement / Secretarial</b>	Attorney Examiner Judge / Hearing Officer
<b>Medical / Social Services / Religion</b>	Dentist Doctor Mortician Optometrist Orthodontist Psychologist Pharmacist Veterinarian
<b>Student</b>	Graduate Student

Highly Skilled Workers	
Category	Title
<b>Travel / Transport / Warehousing</b>	Pilot / Captain / Engineer

Acceptable proof includes:

- pay stub (or similar HR documentation);
- state license; or
- document indicating membership of professional association, union membership card

**Highly Educated Workers Program**

A 10 percent reduction in bodily injury, property damage, uninsured/underinsured motorists bodily injury, uninsured property damage, medical payments, comprehensive and collision coverage premiums applies if the primary named insured or his/her spouse is a member of one of the following professions or of a 4-year college alumni association. The latter qualification shall be judged to be true if best education field is selected as Bachelors or better.

Highly Educated Workers	
Category	Title
<b>Agriculture / Forestry / Fish</b>	Agricultural Inspector / Grader Arborist Logger Ranger
<b>Art / Design / Media</b>	Announcer / Broadcaster Composer / Director Curator Designer Journalist / Reporter Printer Producer
<b>Banking / Finance / Real Estate</b>	Analyst / Broker Bookkeeper Branch Manager Director / Administrator Executive Financial Advisor Investor Manager, Credit / Loan Manager, Portfolio / Product Trader, Financial Instruments

Highly Educated Workers	
Category	Title
<b>Business / Sales</b>	Account Executive Buyer Director / Administrator District Manager Executive Finance Manager H.R. Representative HR / Public Relations Manager Manufacturing Sales Representative Marketing / Sales Manager Marketing Researcher Sales, Route / Vendor
<b>Construction / Energy / Tradesmen</b>	Electrician / Linesman Elevator Technician / Installer Heat / Air Technician Inspector Plumber Utility Worker
<b>Education / Library</b>	Audio-Visual Technician Counselor Teaching Assistant / Aide Tutor Vocational Instructor

Highly Educated Workers	
Category	Title
<b>Engineering / Architecture / Science / Mathematics</b>	Analyst Clinical Data Coordinator Laboratory Assistant Project Manager R&D Manager Researcher Sociologist Technician
<b>Government / Military</b>	Analyst Commissioner Council member Director / Administrator Legislator Non-Commissioned Officer Officer, Commissioned Park Ranger Planner Postmaster Regulator US Postal Worker Warrant Officer
<b>Information Technology</b>	Director / Administrator Executive Network Administrator Project Coordinator Support Technician Systems Manager Systems Security

Highly Educated Workers	
Category	Title
<b>Insurance</b>	Agent / Broker Analyst Claims Adjuster Commissioner Director / Administrator Executive Insurance CSR Sales Representative
<b>Legal / Law Enforcement / Secretarial</b>	Bailiff Corrections Officer Court Clerk / Reporter Deputy Sheriff Dispatcher Federal Agent / Marshall Fire Chief Fire Fighter / Supervisor Gaming Officer / Investigator Highway Patrol Officer Legal Assistant / Secretary Paralegal / Law Clerk Police Chief Police Detective / Investigator Police Officer / Supervisor Private Investigator / Detective Sheriff
<b>Maintenance / Repair / Housekeeping</b>	Electrician Field Service Technician

Highly Educated Workers	
Category	Title
<b>Manufacturing / Production</b>	Inspector Plant Manager Printer / Bookbinder Shoemaker Upholsterer
<b>Medical / Social Services / Religion</b>	Assistant, Medical / Dental / Veterinary Chiropractor Clergy Dental Hygienist Laboratory Assistant Nurse - LPN Nurse Practitioner Paramedic / EM Technician Physical Therapist Technician Therapist
<b>Restaurant / Hotel Services</b>	Baker Wine Steward
<b>Sports / Recreation</b>	Agent Coach Event Manager / Promoter Park Ranger Program Director Sports Broadcaster / Journalist Trainer / Instructor

Highly Educated Workers	
Category	Title
<b>Travel / Transport / Warehousing</b>	Air Traffic Controller Dispatcher Flight Attendant Manager, Warehouse / Distribution

Acceptable proof includes:

- pay stub (or similar HR documentation);
- state license;
- document indicating membership of professional association, union membership card;

For alumni membership, acceptable proof includes:

- degree certificate;
- college transcript; or
- documentation of eligibility from alumni association of a 4-year college

Please [click here](#) for California new occupational and educational discounts FAQ.

**Credit Unions**

A 3 percent reduction in bodily injury, property damage, uninsured/underinsured motorists bodily injury, uninsured property damage, medical payments, comprehensive and collision applies if a driver is a member of one of the following credit unions:

Credit Unions
20th Century Fox Federal Credit Union
AFTRA-SAG Federal Credit Union
Altura Credit Union
America First Credit Union
American Plus Bank
Bay Federal Credit Union
Big Valley Federal Credit Union
BOPTI Federal Credit Union
Burbank Community Credit Union
California Credit Union
Community Trust Credit Union
E1 Credit Union
Educational Employees Credit Union
El Futuro Credit Union
Fairview Federal Credit Union
Financial Partners Credit Union
First Entertainment Credit Union
Food Processors Credit Union
Glendale Area Schools Credit Union

Credit Unions
Hanmi Bank
Health Associates Federal Credit Union
Kern Schools Credit Union
Keypoint Credit Union
Kinecta Federal Credit Union
Lockheed Federal Credit Union
Long Beach Schools Credit Union
Media City Community Credit Union
Monterey Credit Union
North Island Credit Union
Orange County's Credit Union
Pacific Community Credit Union
Pacific Resource Credit Union
Patelco Credit Union
Patriots Federal Credit Union
Premier America Credit Union
SAFE Credit Union
San Diego Metro Credit Union
Schools First Federal Credit Union
Sea Air Federal Credit Union
Technology Credit Union
Union Bank
USE Credit Union
Water and Power Community Credit Union
Wescom Credit Union
XCEED Federal Credit Union
Xerox Federal Credit Union